## Competing with Quality Cold Coffee Offerings

Cold coffees drive sales and traffic among younger consumers, across dayparts and more.

Cold coffees are especially popular with **younger consumers.** 

Among 18- to 34-year-olds:1

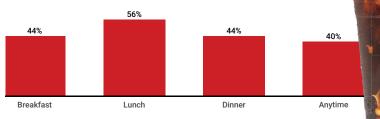


**Nearly 1 in 3** say they'd consider ordering iced coffee if available.

Hot coffee peaks at breakfast, whereas cold coffee drives sales all day.

Leading coffee QSRs report <u>MORE THAN</u> <u>70%</u> OF SALES coming from cold drinks.<sup>2</sup> 70%

By bringing **better variety, taste, quality and freshness to coffee beverages**, retailers can meet high demand while decreasing labor and waste.



Percentage of convenience store consumers have ordered cold coffee during each daypart?<sup>3</sup> The Coffee Art C offers fresh, consistent, quality iced coffee at the touch of a button.



SEB Professional manufactures coffee machines that elevate the c-store coffee program.



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Sources: <sup>1</sup>Technomic's Akery & Coffee Cafe report <sup>2</sup>Convenience.org <sup>3</sup> Technomic's 2022 Beverage Consumer Trend Report <sup>4</sup> Technomic's Q3 2022 C-Store Consumer Marketbrief